

ATTACHMENT B – PRICING PROPOSAL

All respondents shall complete and submit Attachment B – Pricing Proposal in its entirety. Failure to complete all pricing schedules may result in the proposal being deemed non-responsive.

All pricing shall be inclusive of freight, delivery, installation, implementation, training, software licensing, and all other costs necessary to provide a fully functional Enterprise Patient Monitoring Solution unless otherwise identified.

Respondents shall clearly indicate any optional costs separately.

All pricing shall remain firm for a minimum period of 180 days following proposal submission.

SECTION 1 – CAPITAL EQUIPMENT PRICING

Equipment Description	Manufacturer	Model Number	Quantity	Unit Price	Extended Price
ICU Bedside Monitor					
Med-Surg Bedside Monitor					
Transport Monitor					
Central Monitoring Station					
Telemetry Transmitter					
Vital Signs Monitor					
Fetal Monitor (if applicable)					
Mounting					
Hardware/Carts					
Other					

SECTION 2 – SOFTWARE LICENSING

Software Description	License Type	Year 1 Cost	Year 2 Cost	Year 3 Cost
Monitoring Platform				
Central Station Software				
Mobile Monitoring Application				
Alarm Management Software				

Device Management Software				
Other				

SECTION 3 – IMPLEMENTATION SERVICES

Service Description	Cost
Project Management	
Site Assessment	
Installation	
Configuration	
Integration	
Testing	
Go-Live Support	
Travel Expenses	
Other	

SECTION 4 – EMR INTEGRATION

Integration Component	Cost
Epic Integration	
HL7 Interface	
FHIR Interface	
Third-Party Interfaces	
Custom Development	
Other	

SECTION 5 – TRAINING

Training Category	Included (Y/N)	Cost
Clinical Staff		
Physicians		
Biomedical Engineering		
Information Technology		
Super Users		
Refresher Training		
Online Learning Resources		

SECTION 6 – WARRANTY

Warranty Coverage	Included (Y/N)	Cost
Year 1		
Year 2		
Year 3		
Year 4		
Year 5		
Year 6		
Year 7		
Year 8		
Year 9		
Year 10		

SECTION 7 – SERVICE AGREEMENT

Service Description	Annual Cost
Full Service Coverage	
Preventive Maintenance	

Parts Coverage	
Labor Coverage	
Software Support	
Cybersecurity Support	

SECTION 8 – ACCESSORIES AND CONSUMABLES

Item Description	Unit Cost
ECG Cables	
Lead Wires	
SpO ₂ Sensors	
Disposable Sensors	
Blood Pressure Cuffs	
Temperature Probes	
Batteries	
Other	

SECTION 9 – REPLACEMENT EQUIPMENT COSTS (*Vendor shall provide capped replacement pricing during the warranty period*).

Item Description	Warranty Replacement Cost	Post-Warranty Cost
Telemetry Box		
Telemetry Transmitter		
ECG Cable		
Lead Wire		
SpO ₂ Sensor		
Battery		
Other		

SECTION 10 – CYBERSECURITY & SOFTWARE MAINTENANCE

Item Description	Included (Y/N)	Annual Cost
Operating System Updates		
Software Upgrades		
Security Patches		
Firmware Updates		
Vulnerability Remediation		
MDS2 Documentation Support		

SECTION 11 – OPTIONAL EQUIPMENT

Item Description	Unit Price
Additional Bedside Monitor	
Additional Telemetry Device	
Additional Central Station	
Additional Software License	
Other	

SECTION 12 – TEN-YEAR TOTAL COST OF OWNERSHIP

[illegible]

CERTIFICATION

The undersigned certifies that all pricing submitted is complete, accurate, and valid for a period of 180 days from the proposal due date.

Company Name: _____

Authorized Representative: _____

Title: _____

Signature: _____

Date: _____