



OCTOBER 5, 2021

**GHS RFP #21011BB - RTLS INFRASTRUCTURE
Addendum #1**

ATTENTION ALL PROPONENTS:

The purpose of this Addendum is to advise all Offertories of the following:

RFP#21011BB - RTLS Infrastructure

- 1) Grady's response to Vendor Questions has changed from Friday, October 1, 2021 to Tuesday, October 5, 2021.
- 2) This changes proposal due date for RFP from **Friday, October 8, 2021** to **Wednesday, October 13, 2021** by 2:00 p.m.
- 3) Questions & Answers will be sent to all Proponents via email and posted to GHS website @ <https://www.gradyhealth.org/suppliers/>.
- 4) Attached for your convenience is the editable version of RFP template to input information for your convenience.
- 5) A change has been made to page 18 of RFP template, RFP DESCRIPTION: RTLS Infrastructure Center for Advance Surgical Services - Correll Pavilion
- 6) All other Terms & Conditions remain the same.

Attached are the following:

- Vendor Q&A
- CASS Floor plan
- CASS Project Schedule



OCTOBER 5, 2021

RFP 21011BB - RTLS Infrastructure
Center for Advanced Surgical Services - Correll Pavilion
Vendor Questions

- 1) What are you asking as we are a different manufacturer of RTLS (Ultrasound vs Centrak that is IR based). Does offer Asset tracking among many other uses cases but does not offer Centrak. In the RFP, it specifically states you are looking for Centrak? Please let me know if that is in fact the case? **We are looking for Centrak infrastructure only because we have that infrastructure in the main hospital and would like to continue for cost savings, maintenance and other advantages which comes with unified system.**

- 2) **General Questions:**
 - Can you please provide floorplans for all floors that are in scope for the project? **Attached**
 - We hereby request an extension that will provide 3 weeks to work on the RFP from the time that responses to the questions and floorplans are released. We will use this time to incorporate the released information into our designs/pricing. **GHS is under a critical deadline, proposal deadline has been extended from Friday, October 8, 2021 to Wednesday, October 13, 2021 by 2:00 p.m. EST.**
 - Who is the nurse call provider? **WestComm**
 - Who is the Wi-Fi vendor? **Cisco**
 - If Cisco, do you have DNA Spaces/CMX/MSE? What versions of code and model of Access points are in use? **We will be using Cisco C9130AXI-B APs in CASS.**
 - If Aruba, do you have Airwave/ALE? What versions? What versions of controller and Access Points

- 3) **Asset tracking:**
 - Can you provide the number and types of assets to be tagged? **Estimate of 1,000**
 - Are par level alerts needed? **No**
 - Are text/voice alerts needed? **No**
 - What CMMS do you have in Bio-Med? **(TBC)**
 - Is there a specific, compelling event for which you are considering Asset Tracking? **Extending the hospital**
 - Is the hospital experiencing shrinkage of equipment fleet due to accidental loss or theft at egress points of the buildings (laundry, trash, dock doors etc.)? **N/A**
 - If yes, please provide device categories and count of devices lost per year per category.
 - Please describe mobile medical device sharing model. **No impact to RFP proposal**
 - Is the distribution centralized or decentralized? **Tags are centralized**
 - Are there Clean Rooms with designated PAR levels on the floors? If yes, are they stocked often? **N/A**
 - Are there soiled rooms on the floors? If yes, is the soiled equipment picked up via scheduled rounding **N/A for this RFP**
 - How will equipment request be made by nurses? **N/A for this RFP**
 - Are there dedicated FTEs used for distribution? **N/A for this RFP**
 - Is the hospital experiencing hoarding of equipment leading to perceived shortages in other units? **N/A for this RFP**
 - If yes, how is the perceived shortage addressed? By procuring new equipment. Or rentals?
 - Please provide info on average man-hours spent on searching for equipment for PMs annually



4) **Temperature Monitoring:**

- How many ambient sensors are needed? **20 with cost provided for each additional sensor**
- How many fridge/freezer sensors are needed? **20 with cost provided for each additional sensor**
- How many cryo or ultra-low temp sensors are needed? **20 with cost provided for each additional sensor**
- How many differential air pressure monitors are needed? **N/A for this RFP**
- How many vaccine refrigerator sensors are needed? **N/A for this RFP**

5) **Out of Scope Questions**

Staff Location:

- How many staff badges will be needed? **None for this RFP**

6) **Patient workflow surgical services: N/A for this RFP**

- How many cases on average daily to be expected?
- What specific service line(s) within facility will patient and staff flow analysis be implemented in?
 - Examples: Emergency Dept., Outpatient Surgery Center, Inpatient Surgery, Diagnostic Imaging, Outpatient Clinic(s), Outpatient Cancer Center, etc.
- Do you anticipate delays in patient throughput to be experienced in these dept. (s) which you feel could be improved with real time patient visibility?
- What reporting is desired and why? Do you want to automate regulatory reporting?
- What is the bed capacity of the facility? What is the expected occupancy rate? What is the expected average length of stay?
- What are the current 3 & 5 year operational goals of the hospital after opening?

7) **Hand Hygiene Compliance**

- What brand dispensers will you use? **N/A**
 - Auto or manual?
- How many pumps per patient room are expected? **N/A**
- Staff badges work with the Hand Hygiene Compliance solution, do you want other care providers besides nursing to be badged? If yes, please give number of badges to provide **N/A**
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8) Please provide most current drawings of the building/floors in scope with rooms labeled for design purposes (e.g. exam, clean, soiled, CT, procedure, etc.). **See attachment**

9) Integration requirements (CMMS, Active Directory, etc.) **Yes**

10) Which of the following Asset Management use cases are requested:

- PAR level management **No**
- Rental management **Yes**
- Recall management **No**
- Maintenance management **Yes**
- Equipment request/dispatch (on-demand ordering) **No**
- Loss prevention **No**

11) In light of the current shipping situation in which UPS and FedEx do not guarantee on- time delivery, is it possible to qualify as meeting the deadline as long as the tracking information indicates that the originally scheduled delivery timeframe is by Friday, Oct. 8, 2:00 EST? **Yes, proposal deadline has been extended from Friday, October 8, 2021 to Wednesday, October 13, 2021 by 2:00 p.m. EST.**