

JULY 26, 2021

RFP 21003BB

Remote Monitoring for Continuous 1 to1 Observation

Vendor Questions

- 1) Clarification on solution type requested, Mobile (cart) or Portable (ceiling / mounted /moveable) solution? **Portable is preferred. We will also consider the option of adding mobile carts for our Emergency Care Center.**
- 2) Enterprise Video Conferencing capabilities?
 - a. ~~What type of solutions are you speaking to here? IE skype? Telehealth solutions? Family video visit capabilities?~~ **Please omit this capability preference, please disregard.**
 - b. Compatibility of interfacing with newborn/wandering patient/ tag systems? Clarification on the “interfacing with these systems”. **We currently use a different system for newborn security, we would prefer to use one system for newborn security and patients at risk for elopement.**
 - c. We have had systems use our products to watch newborns in NICU before. Monitoring for elopement patients? What is the goal of interfacing with these systems? To reduce elopement etc.? **We currently use a different system for newborn security, we would prefer to use one system for newborn security and patients at risk for elopement.**
- 3) Compatibility to interface with existing camera system.
 - a. What is the use case for the 18 existing cameras? What are they used to monitor for? **They are used to monitor neurology patients (seizure monitoring), used for both safety monitoring as well an EEG monitoring.**
 - b. Are you asking if the existing 18 cameras can use our software and run on the same system interface we provide? **Yes**
 - c. Or, are you asking if they can coexist but not touch each other? **No**
- 4) Are there any technical documents required? **No**
 - a. Are there any attachments outside of the RFP document that was sent out that are needed to be completed or included? **No**
 - b. Are there any security questionnaires that are needed? **If the vendor requires access to Grady Patient information or stores sensitive Grady data off the Grady network, then the following (attached) policy applies.**

- 5) Is there a specific requested format for the RFP answer outside of a document that answers all of the questions in totality and includes full pricing requested? **You may use the “editable version” of the RFP document that was sent to each vendor as an attachment or create your own.**
- 6) Would GHS prefer answers and responses to the Qualification & Expertise and Section 4: Specifications / Description in a separate PDF document? **You may use the “editable version” of the RFP document that was sent to each vendor as an attachment or create your own.**
- 7.) Is section 5, specifically 5-C a question that GHS is requesting written response to? **This is one of 4 criteria used to evaluate your proposal.**
- 8.) Can Offeror reference additional attachments in responses to the qualification and expertise section? Example: supplemental marketing materials. **Yes, please send any additional information with your proposal if relevant.**
- 9.) Section 6 states the response to this RFP must be submit with one (1) original hard copy of Proposal to include Cost Proposal under a separate tab (LAST), Please provide ten (10) USB Drives with Response. To be clear, 1 original hard copy is to include a completed RFP#21003-BB document with all required sections completed, separate document with answers to qualifications, section 4, section 5 (pending GHS responses to questions 3 &4 above) and a detailed cost proposal? **Provide one (1) original hard copy of proposal to include Cost Proposal under a separate tab. Also provide ten (10) USB Drives with the response to be given to each member of the tech team.**