The Grady Memorial Hospital Corporation d/b/a

# GRADY HEALTH SYSTEM



**Remarkable Service Exceptional Care** 

**GRADY HEALTH SYSTEM** 

REQUEST FOR PROPOSAL (RFP)

> FOR COURIER SERVICES

> > **RFP# 23015MS**

Request for Proposal Posted: March 12<sup>th</sup>, 2024 Proposal Due: *April 5, 2024. By 5:00PM* 

# SECTION 1: GRADY HEALTH SYSTEM BACKGROUND

Grady Health System (GHS) is one of the largest safety net health systems in the nation. Grady consists of the 953-bed Grady Memorial Hospital, six neighborhood health centers, Crestview Health & Rehabilitation Center, and Children's Healthcare of Atlanta at Hughes Spalding, which is operated as a Children's affiliate.

With its nationally acclaimed emergency services, Grady is Atlanta's premier Level 1 trauma center – the metro area's only nationally verified Level 1 center. Grady EMS serves as the 911 ambulance provider for the city of Atlanta, South Fulton County communities, and numerous counties across Georgia. It also operates the state's first Mobile Stroke Unit, taking cutting-edge pre-hospital care directly to patients. Grady's American Burn Association/American College of Surgeons verified Burn Center is one of only two in the state. And the Marcus Stroke and Neuroscience Center is a Joint Commission designated Advanced Comprehensive Stroke Center.

Other key services/distinctions include Grady's Regional Perinatal Center with its Neonatal Intensive Care Unit, Georgia's first Cancer Center for Excellence, The Avon Comprehensive Breast Center, the Georgia Comprehensive Sickle Cell Center, and the Ponce de Leon Center - one of the top HIV/AIDS outpatient clinics in the country. Grady is one of an elite group of hospitals to earn the Baby-Friendly USA international recognition as a Baby-Friendly Designated birth facility. Grady has earned the prestigious Stage 7 on the HIMSS Analytics Electronic Medical Record Adoption Model - Georgia's first adult acute care hospital to earn the highest rating for improving patient care and safety through health information technology.

# SECTION 2: OVERVIEW, QUALIFICATIONS & EXPERTISE

#### Grady Health System requests proposals for the Furnishing and Delivery of Courier services

#### **Vendor Registration**

All vendors are required to complete a Vendor Registration Application through the GHS electronic vendor registration process once awarded a contract and all representatives must register prior to visiting any location or department of the health system. All fees due are the responsibility of the awarded Vendor and their associates. The registration allows GHS to manage the vendors supplying critical services to the health system, profile of the vendors and all representatives that visit the health system. The electronic Vendor Registration Application can be completed on the GHS website at <a href="https://www.gradyhealth.org/suppliers">www.gradyhealth.org/suppliers</a>.

#### **Qualifications & Expertise**

GHS requires the successful Offeror to exhibit the highest standards of integrity and work ethics (e.g. confidentiality, diligence and professionalism) and possess specialized experience in providing the proposed service.

Within all responses to this RFP the Offeror must provide the following details:

- 1. Provide a brief history of the organization with emphasis on any corporate reorganization that has occurred in the last three (3) years, office locations, and information documenting the company's financial position (i.e. financial statements, annual reports).
- 2. Indicate name and the business address of the entity, or individual that will be the party to the proposed contract and the Offeror's business telephone number, fax number, and e-mail address.
- 3. Indicate the type of ownership (sole proprietorship, partnership, corporation, joint venture, or limited liability company—list state in which incorporated) and parent company, if any.
- 4. Provide the name, address, and telephone number of the point of contact that will serve as the authorized negotiator(s) for the Offeror. The authorized negotiator shall have the authority to act on behalf of the Offeror and make binding commitments for the Offeror and any sub-consultants concerning this RFP.

- 5. Please disclose any ownership and/or relationships with Grady Health System and /or the Grady Memorial Hospital Corporation d/b/a Grady Health System.
- 6. Disclose whether the proposing entity, or any shareholder, member, partner, officer or employee thereof, is presently a party to any pending litigation, or has received notice of any threatened litigation or claim directly or indirectly bearing on Grady Health System or The Fulton-DeKalb Hospital Authority.
- 7. Disclose the name and title of any of Grady Health System's and/or The Fulton-DeKalb Hospital Authority board members, officers, administration, employees, contracted employees or independent contractors that are employed by or affiliated with the Offeror's organization. This includes but is not limited to the Offeror's board members, committee members and advisors to the Offeror's organization, holding company or any owned subsidiary. This disclosure will apply to anyone affiliated with Grady Health System per its description in Section 1 above.
- 8. Please provide three (3) references of similar size and scope of implementation.

#### SECTION 3: PROPOSAL EVALUATION, SELECTION PROCESS, AND SCHEDULE

Questions Due: March 22, 2024

\*GHS response to questions will be emailed to all responders: March 29, 2024

Response Due Date: April 5, 2024

\*Presentations and Interviews: April 18, 2024 Virtual

\*Award Recommendation: April 26, 2024

#### Vendor to start TBD

\* Date(s) are subject to change

# **SECTION 4: SPECIFICATIONS / DESCRIPTION**

#### § 4-A Scope of Services

#### Hours of Operation - Monday -- Friday 9-5:30P EST

Scope of Work – Pick and delivery of the following items included but not limited to:

Supplies, mail, specimens, money bags, small equipment, medical records, checks, prescriptions, and instruments. Pick and delivery items will be centralized and staged in the distribution loading dock area.

Note: Shipments may include hazardous materials. Vendor must ensure appropriate handling and comply with the Hazardous Materials Transportation Act and any regulations thereafter to maintain the integrity of any materials or specimens.

#### § 4-B Requirements / Specifications

Contractor shall provide Stat, Priority, and Routine ground transportation services daily and/or as needed as the set forth in this agreement.

Additionally, Contractor shall provide dedicated drivers and vehicles for same day ground transportation services to and from GHS main campus to Satellite Clinics outlined in Exhibit B. Services will be rendered Monday through Friday between the hours of 10:00am and 6:30 pm (No Holidays).

- Dedicated satellite clinic service drivers by Contractor shall be responsible for pick-up and delivery of the following items that include but are not limited to, money small equipment, medical records, checks and instruments. Items will be centralized and staged at the GHS loading dock area. Exemptions: Contractor to deliver mail directly to the GHS Post Office and Money Bags to GHS Business Office. Driver's delivering to the GHS Business office must have a photo ID on file.
- Money Bag Procedure Contractor must comply with GHS procedure (Exhibit C)
- for the handling of money bags.
- Contractor must use only bonded drivers for dedicated satellite clinic services.
- Contractor must provide COI (Certificate of Insurance).
- GHS has the ability to remove a driver with or without cause.
- Service Adjustments Any service adjustments must be submitted in writing by GHS and mutually agreed upon by both parties. Contractor will utilize same pricing structure and discounts when possible.
- Training GHS shall provide to Contractor a daily route sheet for the dedicated satellite clinic services along with an opportunity for one on one training and shadowing prior to the contract effective date.
- Compliance Contractor warrants and holds appropriate authority and licensure, where necessary to perform the Services for GHS.

- Contractor agrees to comply with all applicable state, and municipal laws and regulations, including all applicable requirements of the Interstate Commerce Commission, Department of Transportation, and any other Federal or State agency having jurisdiction over the Services.
- Contractor understands that some GHS shipments may be hazardous materials, including specimens of human fluids or tissues, and Contractor acknowledges that the equipment used to store and transport such shipments meets applicable standards required to maintain the integrity of such items.
- Contractor specifically warrants the Services provided shall be in compliance with the Hazardous Materials Transportation Act and regulations thereunder as applicable, as well as any other federal, state or municipal laws and regulations applicable to the transportation of hazardous materials.
- Contractor warrants that all drivers have received appropriate training and are knowledgeable about their responsibilities and duties under the applicable Federal, State, and Municipal laws and regulations including HIPPA requirements.
- Delays- In the event of delay (traffic, weather, e.g.) in the transport Contractor shall advise and notify GHS immediately, giving an estimate of the anticipated delay in delivery.
- Communication Contractor and GHS to discuss and agree upon the method of communication to the Contractors satellite clinic drivers.
- Daily Log Contractor shall capture daily service information on a GHS approved log to include at minimum the date of service, service location, contact, time in and out, and appropriate comments.
- Reporting The Contractor agrees to provide to GHS usage reports on a quarterly basis describing the total activity under this agreement Such reports will quantify utilization by service type, prices paid for said services by department location. If possible, Contractor will allow for daily access to reports.
- Contractor shall provide to GHS information on dedicated satellite clinic drivers money bags to include driver's name and a picture ID to remain on file at GHS.
- Supplier Diversity Contractor shall provide to GHS information and spend in accordance with GHS Supplier Diversity policy and requirements to be provided to the Contractor.
- Contractor must complete annual specimen transport training as required by GHS Department of Pathology and Laboratory Medicine.
- Contractor must comply with GHS parameters for credentialing and participation as outlined.
- Contractor's drivers shall complete annual mandatory training as presented by GHS.
- Contractor shall have real time tracking available for GHS or patient to follow when delivering prescriptions to patients homes.
- Contractor shall return any undelivered prescriptions back to pharmacy.
- Contractor shall create a service recovery plan for patients not satisfied with delivery service.
- Contractor agrees to develop Performance metrics and create an incentive/disincentive program.

Location	Address	City and Zip Code
Yancy, Asa G Medical Center	1247 Donald Lee Hallowell Hwy NW	Atlanta 30318
Brookhaven	2695 Buford Hwy	Atlanta 30324
Camp Creek	3896 Princeton Lakes Way	Atlanta 30331
North Fulton Community Health Center	7741 Roswell Road	Atlanta 30350
East Point	1595 W Cleveland Ave	East Point 30344
Cascade	3355 Cascade Rd	Atlanta 30331
191 Peachtree/Grady Foundation	191 Peachtree St 8 floor	Atlanta 30303
Kirkwood	1863 Memorial Drive	Atlanta 30317
Crestview	280 Springdale Rd	Atlanta 30315
Radiaton Oncology	145 Edgewood Ave	Atlanta 30303
263 Decatur IT/HR	263 Decatur St	Atlanta 30303
Emory	49 Jesse Hill Jr. Drive	Atlanta 30303

#### Service Locations:

Hurt Building	50 Hurt Plaza	Atlanta 30303
Piedmont Hall	43 Armstrong St	Atlanta 30303
GA Hall Legal	36 Jesse Hill Jr. Drive	Atlanta 30303
Outpatient Pharmacy	55 Coca Cola Pl	Atlanta 30303
Outpatient behavioral Health Programs	10 Park Place	Atlanta 30303
Central refill Pharmacy	1575 Northside DR, NW suite 450	Atlanta 30303
Ponce Center	341 Ponce De Leon ave	Atlanta 30308
Correll Pavilion	80 Gilmer St.	Atlanta 30303
Additional locations upon request		

#### Internal Department Routes: Main Grady Campus 80 Jesse Hill

Location	Address	City and Zip Code
Business Office	1a	
Central Sterile	BK005	
Storeroom	BH035	
Clinical Engineering	BF014	
Mailroom	1E	
Central lab	1C	
CEO Suite	1B	
Pharmacy	В 77	
Other locations as requested by clinics		

Volume for deliveries listed below.

Department name	Annual Deliveries	5
Cardio Cart	5	6
Grady Health Systems	63	2
Lab/Blood Bank	179	8
Medical records		0
Pathology	21	5
Purchasing	4	3
Pharmacy	1080	3
Pharmacy -Mail		
Delivery	133	8
Pharmacy -Specialty		
Drugs	5	3
Motor Services	1	4
IDP (Ponce)Pharmacy	212	4

The awarded vendor must follow all special delivery and handling instructions on all packages including but not limited to; appropriately handling and safely transporting refrigerated and/or frozen packages.

#### §4-C Term

The contract period shall be from the date of award for one (3) year with the option to renew for two (2) one-year periods. Annual CPI Increases will be considered once contract is established in accordance with CPI-U annual adjustment.

# SECTION 5: EVALUATION CRITERIA AND PROCESS

The selection of the awardee to be engaged by GHS to accomplish the scope of work will be based on the following criteria that are utilized by the Technical Evaluation Team. The Technical Evaluation Team is comprised of members of the GHS staff.

#### § 5-A Technical Proposal/Demonstrating an Understanding of the Services/Products Requested/Technical Modules

Proposals submitted must demonstrate the capability to comply with all requirements and specifications contained in this RFP. Failure to demonstrate the ability to meet specifications may result in non-consideration.

#### § 5-B Previous Experience on Projects of a Similar Nature/References

GHS will review and evaluate the information submitted related to the scope of services and similar sized projects your firm has successfully completed in the past. Particular attention will be paid to the capability, quality, timeliness, cost controls and references.

#### § 5-C Management Plan/Implementation/On Going Support

GHS will review and evaluate an overview of the proposed project management team and plan. In this overview, please identify the consultants and other key staff who would be assigned to the project and involved in providing goods/services as specified in the RFP. Provide biographical data on these individuals, the roles that each will play, and indicate which senior level staff member(s) will represent your firm at meetings with GHS. It is also requested that you provide biographies of other key members in your firm whom you regard as key to the firm's governance or to a relationship with GHS.

#### § 5-D Cost Proposal

GHS will review and evaluate the overall costs in the Proposal to determine if they are: (1) Realistic for the work to be performed; and (2) Consistent with various elements of the Offeror's scope of services/technical Proposal.

#### SECTION 6: REPRESENTATIONS AND INSTRUCTIONS

#### § 6-A-1 Response Guidelines

The information required by this RFP is comprehensive and necessary for accurate Offeror selection. Please be concise with answers. Each applicable question must be answered. For questions deemed not applicable, please state "not applicable". The response to this RFP must be submitted via email.

Proposals must be completed and returned in the same format. Your RFP response, in its entirety, will be included in the subsequent contract negotiated between GHS and the selected Offeror. All documents shall be submitted in a sealed container

sufficient to protect and maintain the confidentiality of the contents and/or to indicate loss of confidentiality. Container must indicate this <u>RFP#23015MS</u> and the name of the company submitting the Proposal on the outside of the container. All responses to the RFP must be delivered to *Monica Sowell*, Contract Manager and Matt Sedor no later than April 5, 2024. All forms in Appendices A, B and C must be signed by an officer of the firm having the authority to make such offers, verifying that the Proposal is valid and will remain valid.

Any cost incurred in the preparation and presentation of this response is to be absorbed by the Offeror. All documents submitted will become the property of GHS unless otherwise requested in writing by Offeror at the time of submission. Further, any materials submitted by Offeror that should be considered "**CONFIDENTIAL**" must be clearly marked as such. Submission of any materials, confidential or otherwise, will implicitly grant the right of use by the Corporation. All portions of the Proposal that are not designated as confidential will become part of the public record immediately following an award. Documents designated as confidential will be treated as such to the extent permitted by law, including but not limited to the Georgia Open Records Act.

	Service		Per
Account	Туре	Minimum	mile
	Rush		
All	Direct		
All	2 Hour		
	Ponce Pharm Sweep		
	Ponce Pharm Late PM		
	Non-		
	Metro		
	Freight		
	i i cigitt		
	Daily		

#### § 6-A-2 Submission Guidelines

Offerors are forbidden to contact, directly or indirectly anyone other than *Monica Sowell and Matt Sedor*. *They* are the point of contact for this RFP during the RFP process. Contact with any persons other than *Monica Sowell or Matt Sedor* is grounds for disqualification from this process. Offerors are also strictly forbidden to attempt to influence, through internal or external third-party sources the outcome of this RFP. Your submission to this RFP serves as your confirmation that you, your firm and anyone acting as an agent, representative or influencer on behalf of your firm has not engaged in any action that may be construed as an attempt to influence the outcome of this RFP.

Failure to comply with any of the above stated guidelines may result in immediate disqualification. If you have any questions regarding this RFP, email your questions/concerns to *Monica Sowell, Contract Manager* at <u>msowell@ghs.com</u>. Matt Sedor <u>MSedor@thinkbrg.com</u>

#### §6-A-3 RFP Terms and Conditions: See Attachment B (GHS Terms and Conditions)

Compliance with GHS terms and conditions are required for any Offeror selected to provide goods, equipment, or services by the awarding of any RFP.

#### § 6-A-4 RFP Completion Instructions:

Acceptance of Offerors Proposals: GHS reserves the right to accept or reject any Proposal, change these specifications or waive any formalities. Should it be necessary to modify an application to fulfill the needs of GHS, GHS will retain exclusive rights of ownership and use of all design documents, programs, and documentation developed. The Proposals, as submitted, will be the basis for contract negotiations and will be included in any contract between GHS and the selected Offeror. Representations made within the Proposals will be binding on responding Offeror. Offerors responses should be written in a concise and forthright manner. Offerors may be excluded from further consideration for failure to fully comply with the specifications of this RFP, including the failure to return ALL required documents, as well as, not using the forms and files as included. GHS will not be responsible for any costs associated with Proposals as submitted.

<u>Offeror Selection</u>: GHS reserves the right to make an award based solely on the Proposals as submitted, or any other basis, or to negotiate further with one or more Offerors. The Offeror(s) selected will be chosen on the basis of greatest benefit to GHS, as determined by GHS, and not necessarily on the basis of the lowest price. Award of a contract, if any, resulting from this RFP, will be subject to the terms and conditions of GHS purchasing policies. Upon completion of the initial review and evaluation of the Proposals, selected Offerors may be invited to participate in oral presentations.

**Full Right of Selection and Rejection:** The right to reject in its entirety or to select an Offeror providing other than the lowest cost product is reserved. GHS reserves the right to select and award, at its option, the runner-up's Proposal in the event the selected offer for award or Offeror receiving the award, upon further review and solely in the opinion of GHS, fails to meet all qualifications or specifications or proves to be a selection not in the best interest of GHS.

**Proposal Open Record:** If a request to inspect the Proposal, or any portion thereof, is made by a third party, GHS will endeavor to treat all materials requested to be kept confidential and non-disclosed to the extent provided by the Georgia Open Records Act. The Offeror understands that GHS may be subject to the provisions of such Act together with the Uniform Trade Secrets Act. GHS will endeavor to inform the Offeror of any third party request for disclosure of such information pursuant to the Georgia Open Records Act or as may be otherwise made to GHS.

If the Offeror requests that such information be held confidential and not disclosed by GHS, the Offeror will assume the defense of such position, up to and including litigation, and will indemnify, save and hold harmless GHS, its officers and employees, from any expense, fees, costs or liability associated with such third party request or such litigation. If the Offeror does consider the Proposal or any portion thereof to contain confidential information, it shall submit a letter on the Offeror's letterhead signed by the owner or Chief Executive Officer, requesting that GHS treat the Proposal confidential and private information to the extent possible under Georgia law. Otherwise, the Offeror agrees that its' submission may be deemed as public information.

**<u>Regulatory and Ethical Compliance</u>**: No Proposal shall be accepted from, and no contract will be awarded to, any person, firm or corporation that, within the past five years, has been found in non-compliance with Georgia statutes or the standards and rules set by the Ethics Commission of the State of Georgia. (<u>http://www.ethics.state.ga.us</u>).

Prior to any contract award, GHS will verify that the prospective Offeror's company, officers and/or principals are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from transactions by any Federal department or agency. This will be verified through the Office of Inspector General (OIG). If the Offeror and/or its principles appear on the OIG list, GHS reserves the right to reject the Offeror's Proposal and refuse award of a contract.

**Notice of Award:** The notice of award is issued by the Resource Management Department. Unsuccessful Offerors shall be notified in writing, after award has been made.

# **SECTION 7: SUPPLIER DIVERSITY**

It is an overall objective of GHS to encourage involvement by Diverse Business Enterprises as contractors and suppliers in business activities generated by GHS, while assuring that such activities will be conducted in accordance with all applicable laws. It is the declared policy and intent of GHS to strive to maximize participation of Diverse Business Enterprises through all business contracting opportunities. GHS is committed to ensuring that Diverse Business Enterprises are given every opportunity to participate in contracting opportunities.

In adherence to GHS's commitment to Supplier Diversity, Solicitors of a GHS contract must clearly as defined by GHS herein, demonstrate good faith effort to achieve the Supplier Diversity goal set forth. By the documentation of Direct and/or Indirect Tier II goods and/or services to be purchased from Diverse Business Enterprises certified by one (1) or more of the third party certification agencies recognized by GHS. Such spend with Diverse Business Enterprises will be monitored. In connection with such monitoring, Contracted GHS Suppliers will be required to report Diverse Supplier Spend to GHS monthly in a manner in GHS's sole discretion. In addition, a copy of reported Diverse Supplier spend, must be attached with the submission of any invoices to GHS. Failure to demonstrate the defined Good Faith Effort to achieve GHS's Supplier Diversity goal, objectives, or to report in a manner prescribed by GHS, shall be a material breach of any controlling contract between GHS and Contractor or vendor.

GHS prohibits discrimination on the basis of race, color, gender, sex, religion, sexual orientation, national origin, or disability in connection with employment of any person, or the award of any contract. GHS will provide equal opportunities without regard to race, color, gender, sex, religion, sexual orientation, national origin, or disability, by requiring that any vendor doing business with GHS provide equal opportunity to persons and businesses employed by, or contracting with the supplier of products and services to GHS. GHS expects that the policies, programs and practices of its vendors/Contractors are implemented in an equitable fashion and that Certified Diverse Business Enterprises are afforded an equitable opportunity to share in contract/subcontract opportunities.

#### The Supplier Diversity Goal for this Solicitation is 20% of the contract value

GHS<sup>®</sup> expects that the policies, programs and practices of its vendors/Contractors are carried out in an equitable fashion and that Certified Diverse Business Enterprises are afforded an equitable opportunity to share in contract/subcontract opportunities.

Vendors interested in doing business with GHS<sup>®</sup> are required to sign the Certification below and complete the Supplier Diversity Section in its entirety and submit it with their bid response.

**Past Performance**: Offeror shall (1) summarize in writing its past performance for client healthcare institutions in actively fostering the participation of Diverse Business Enterprises utilized by the institution, (2) provide three (3) or more client references for this purpose for whom it has provided applicable service to within the past two (2) years, with the name, phone number and e-mail of a specific knowledgeable contact person for each such client reference.

**<u>Present Commitment</u>**: Offeror shall submit in writing its present commitment and business plan to facilitate and promote the participation of Diverse Suppliers by completion of the attached Diverse Supplier Subcontracting Plan (DSSP). Diverse Business Enterprises utilized as Tier II contractors and suppliers must be certified by one or more of the 3<sup>rd</sup> Party Certification Agencies recognized by GHS.

**Post-award performance**: The specific, measurable performance criteria included in the Proposal for present commitment to Diverse Suppliers shall, subject to negotiation and mutual consent, become part of the awarded contract as specific, measurable requirements of vendor performance for the duration of the contract. Such spend with Diverse Business Enterprises will be monitored. In connection with such monitoring Vendor will be required to report to GHS monthly, in a manner in GHS's sole discretion, all direct and/or indirect certified spend with Diverse Business Enterprises.

# **Definition: Diverse Business Enterprises**

(MBE) National Minority Supplier Development Council: A minority-owned business is a for-profit enterprise, regardless of size, physically located in the United States or its trust territories, which is 51% owned, operated and controlled by minority group members, defined from the following:

Asian-Indian - A U.S. citizen whose origins are from India, Pakistan or Bangladesh.

Asian-Pacific -A U.S. citizen whose origins are from Japan, China, Indonesia, Malaysia, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Thailand, Samoa, Guam, the U.S. Trust Territories of the Pacific or the Northern Marianas.

African American - A U.S. citizen having origins in any of the Black racial groups of Africa.

*Hispanic* - A U.S. citizen of Hispanic heritage, from any of the Spanish-speaking areas of the following regions: Mexico, Central America, South America or the Caribbean Basin only.

*Native American* - A person who is an American Indian, Eskimo, Aleut or Native Hawaiian, and regarded as such by the community of which the person claims to be a part.

(WBE) Women's Business Enterprise National Council: A Woman-Owned Business Enterprise is an independent business concern that is at least 51% owned and controlled by one or more women who are U.S. citizens or Legal Resident Aliens; whose business formation and principal place of business are in the US or its territories; and whose management and daily operation is controlled by one or more of the women owners.

(LGBT) National Gay and Lesbian Chamber of Commerce: A Lesbian, Gay, Bi-Sexual or Transgender Business Enterprise is a business that is at least 51% owned, operated, managed, and controlled by a LGBT person or persons who are either U.S. citizens or lawful permanent residents; who exercises independence from any non-LGBT business enterprise; has its principal place of business (headquarters) in the United States; and has been formed as a legal entity in the United States.

(DOBE) DisabilityIN: A disability-owned business enterprise (DOBE) is a for-profit business that is at least 51% owned, managed and controlled by a person with a disability regardless of whether or not that business owner employs person(s) with a disability.

#### Veteran Business Enterprise:

(VBE) Veteran-Owned Business - A small business that is at least 51% owned, operated and controlled by one or more veterans.

(DVBE or SDV) Service-Disabled Veteran-Owned Business - A small business that is at least 51% owned, operated and controlled by one or more veterans with a service-connected disability.

(DVE) Disadvantaged Veteran Enterprise – A business that is at least 51% owned by, and whose management and daily business operations are controlled by one or more veterans.

**U.S. Small Business Administration:** As defined by the Small Business Act, a small business concern is "one that is independently owned and operated and which is not dominant in its field of operation." *Small Business* -- Depending on the industry, 'small' is defined by either the number of employees or average annual receipts of a business concern. Website reference for size standards by NAICS code is

www.sba.gov/services/contractingopportunities/sizestandardstopics/index.html.

(SDB) Small Disadvantaged Business - A small business that is at least 51 percent owned, operated and controlled by one or more individuals who are both socially and economically disadvantaged.

(SBE) Small Business Enterprise - Includes businesses physically located in the United States or its trust territories that are independently owned and operated, not dominant in its field of operation, with 500 or fewer employees (maximum allowable employees to qualify as a Small Business Enterprise may be greater than 500, depending on your industry.

HUB Zone Business - A small business operating in a "Historically Underutilized Business Zone." HUB zones are defined at <a href="http://map.sba.gov/hubzone/init.asp">http://map.sba.gov/hubzone/init.asp</a>

#### BUSINESS IDENTIFICATION AND NONDISCRIMINATION (TO BE SUBMITTED WITH BID)

				Yes	No
Small Business as defined by		dministration (SDB, SBE	, Hub Zone)		
Minority Business Enterprise					
If yes, please indicate the percentage of minorities who own, control or operate your company:					
		Γ			
African American	%	Asian American	%		
Hispanic/Latino	%	Pacific Islander	%		
Native American	%	Other	%		
WOMAN-OWNED BUSINESS					
LESBIAN, GAY, BISEXUAL,		S ENTERPRISE (LGBTE)			
DISABLED-OWNED BUSINE					
DISABLED VETERAN BUSIN					
IS YOUR COMPANY CERTIF					
If yes, please give the certifying		-	th your bid response. The 3 <sup>rd</sup>		
party certifying agencies recogn LOCAL SMALL BUSINESS	ized and accepted by GHS are	e included.			
If yes, please indicate in which of	county your company is locate	ed? Please include a copy of h	ousiness license with address.		
DeKalb Fulton	Business location		Other		
PART II - NONDISCRIMINA	TION POLICIES AND P				
				Yes	No
Are you an individual and do	not employ anyone?				
If yes, you do not need to complete the remainder of the questions.					
Does your company have an Equal Employment Opportunity/Affirmative Action statement posted on company					
bulletin boards?					
Do you notify all recruitment		company's Equal Employ	ment		
Opportunity/Affirmative Act	ion employment policy?				
Do your company advertisements contain a written statement that you are an Equal Employment					
Opportunity/Affirmative Act	ion employer?				
Do you belong to any unions					
If yes, have you notified each			mination?		
Does your company have a c					
If yes, do the collective bargaining agreements contain non-discrimination clauses and/or your Equal					
Employment Opportunity policy covering all workers?					
Does your company, at least annually, maintain a written record of and review the Equal Employment					
Opportunity policy and Affirmation Action obligations with all employees including those having any					
responsibility for employment decisions?					
Do you conduct, at least annually, an inventory and evaluation of minority and female personnel for					
promotional opportunities and encourage these employees to seek, train and prepare for such opportunities?					
Do you conduct, at least annually, a review, of all supervisors' adherence to and performance under the					
vendors, and Contractor's Equal Employment Opportunity policies and Affirmative Action obligations? Is there a person in your company who is responsible for Equal Employment Opportunity? If yes, please give			<u> </u>		
		or Equal Employment Opp	ortunity? If yes, please give		
name, phone and email addre	ess.				

Please explain any no answers, use additional paper as necessary: Authorized Representative Signature:

Date: \_\_\_\_\_

#### DIVERSE SUPPLIER SUBCONTRACTING PLAN (PROGRAM MANAGEMENT (to be submitted with Bid)- Supplier Diversity

The following are questions concerning the efforts your company will make to ensure that Diverse Supplier's will have an equitable opportunity to compete for lower tier subcontracts associated with the Grady Health System agreement:

What product/service areas do you envision the inclusion of Diverse Suppliers and how is this determined?\_\_\_\_\_

How are Diverse Supplier capabilities determined by your company?\_\_\_\_\_

How will you ensure the maximum possible inclusion of Diverse Suppliers in all of your purchasing solicitations (i.e. Request for Proposals, Request for Information, and Request for Quotes, etc.)?\_\_\_\_\_\_

How will your company ensure that Diverse Suppliers are made aware of upcoming subcontracting opportunities and how will you prepare them to respond appropriately?

How will you monitor your company's Diverse Supplier subcontracting performance to this agreement and make any adjustments to achieve the subcontracting plan goals?

#### Will your Diverse Supplier subcontracting administrator:

<u>Yes</u> / <u>No</u>

\_\_\_\_\_Develop and maintain bidders' lists of Diverse Suppliers from all possible sources

- \_\_\_\_\_Oversee the establishment and maintenance of your company's contract and subcontract award records associated with this Grady Health System agreement?
- \_\_\_\_\_Conduct or arrange the training of your company's purchasing personnel on the Grady Health System agreement goals and processes to achieve this goal?
- \_\_\_\_\_Review purchasing solicitation documents to remove statements, clauses, etc. which may tend to prohibit Diverse Supplier participation
  - Screen proposed purchasing solicitation documents for subcontracting opportunities and implement appropriate procurement policies and procedures to improve and increase opportunities to Diverse Suppliers
- Introduce Diverse Suppliers to company purchasing personnel based on commodity or service in which these vendors may have a mutual or potential concern
  - \_Maintain records demonstrating that procedures have been adopted and implemented to comply with the reporting requirements and supplier diversity goals within the Grady Health System
  - \_Prepare and submit monthly, required Diverse Supplier reports to Grady Health System?

# DIVERSE SUPPLIER SUBCONTRACTING PLAN (DSSP) PG.2

(Direct Supplier Diversity Reporting - to be submitted with BID)

In adherence to GHS's commitment to Supplier Diversity, GHS suppliers must clearly as defined herein demonstrate good faith effort, for Tier II direct goods and/or services to be purchased from Diverse Business Enterprises certified by one or more of the 3rd party certification agencies recognized by GHS. Such spend with Diverse Business Enterprises will be monitored. In connection with such monitoring Contracted GHS Suppliers will be required to report to GHS monthly, in a manner in GHS's sole discretion, all direct spend with Certified Diverse Business Enterprises. The Supplier Diversity Goal for this Solicitation is 20% of the total contract value.

Company Name:	Agreement Term:
GHS Business Unit:	GHS Business Unit Contact Name:
Phone Number:	Vendor Contact e-mail:

Description of goods/services provided under this primary agreement (include name of project if applicable):

Who will be responsible for coordinating your company's Diverse Supplier subcontracting activities during the period of this contract?

Name/Title:	Company:
Address:	Phone:
Fax:	E-Mail Address:

State the total dollar value planned to be subcontracted associated with this GHS agreement:

#### Please list all of the GHS Accepted 3<sup>rd</sup> Party Certified Diverse Suppliers you have identified that will serve as <u>Direct</u> <u>Tier 2</u> Subcontractors associated with this GHS project and the projected spend amounts with each company:

1101 2	Subcontrac	tors associated	on this one	s project and th	e projected spen	a amounts with cach v	ompany.	
Vendor Name	Address	Contact	Phone	E-Mail	Certification Type	Business Classification (Product/Service)	Direct Projected Spend in Dollars	Direct Projected Spend by Percentage

Submitted by:

Authorized Representative Signature

Title

Date

# **CERTIFICATION OF EFFORTS** (*to be submitted with bid*) – *supplier diversity*

Vendor: \_\_\_\_\_

Solicitation Name: \_\_\_\_\_\_ Solicitation Number: \_\_\_\_\_

I certify that the following efforts were made to achieve Certified Diverse Supplier participation.

- a) Provided written notices to certified diverse business enterprises who have the capability to perform the work of the contract or to provide the service **\_\_Yes \_\_No**
- b) Direct mailing, electronic mailing, facsimile or telephone requests \_Yes \_No
- c) Provided interested certified diverse business enterprises with adequate information about plans, requirements and specifications of the contract in a timely manner to assist them in responding to a solicitation **\_\_\_\_Yes \_\_\_No**
- d) Allowed certified diverse business enterprises the opportunity to review specifications and all other solicitation related items at no charge, and allowed sufficient time for review prior to the bid deadline \_Yes \_No
- e) Acted in good faith with interested certified diverse business enterprises, and did not reject certified diverse business enterprises as unqualified or unacceptable without sound reasons based on a thorough investigation of their capabilities \_\_Yes \_\_No
- f) Did not impose unrealistic conditions of performance on certified diverse business enterprises seeking subcontracting opportunities \_\_Yes \_\_No
- g) Additionally, I contacted the referenced certified diverse business enterprises and requested a bid. The responses I received were as follows:

Name and Address of certified diverse business enterprises	Type of work and Contract Items, Supplies or Services to be Performed	Response	Reason for Not Accepting Bid

(If additional space is required this form may be duplicated)

If applicable, please complete the following:

I hereby certify that certified diverse business enterprises were "Unavailable" or "Unqualified" to submit bids to provide goods and services for this Solicitation response. I further certify that efforts have been made to establish "Joint Ventures", and said entities were also unavailable at this time.

# Reasons for the "Unavailability" or being determined "Unqualified";

Submitted by:

Authorized Representative Signature

Title

Date		
TO BE COMPLETED BY ALL KNOW	<b>CATEMENT OF INTENT</b> N JOINT VENTURE PARTNERS/ SUBCONTR. <i>MITTED WITH BID)- SUPPLIER DIVERSIT</i>	
Vendor:		
Solicitation Name:	Solicitation Number:	
Prime Supplier Joint Venture Partner/Subcontractor/Co	, who will provide the	
for an estimated amount of \$	or%	of the total contract value.
Prime Supplier	Joint Venture Partner /Subcont	ractor/Consultant
Intend to work together in accordance with this of a contract with Grady Health System with to		contingent upon award and execution
I hereby certify that this statement is true and co	rect:	
Prime Supplier Signature:	Joint Venture/Subcontra	actor/Consultant Signature:
Print Name:	Print Name, Title and D	Pate:
Title:	Address:	
Date:	Phone :	
	Fax:	

#### SUPPLIER DIVERSITY CERTIFICATION:

I certify that the statements made by me in this Supplier Diversity Section are complete and true to the best of my knowledge and belief, and are made in good faith. I understand that if I knowingly make any misstatements of facts, I am subject to disqualification and debarment from participation in future GHS contracting opportunities, held liable for breach of contract and subject to the enforcement of any remedies available under the contract or as a matter of contract law. I agree that no changes shall be made to this section without the written consent of GHS.

Authorized Representative Signature

Title

Date

#### APPENDIX A: REPRESENTATIONS, CERTIFICATIONS, AND OTHER STATEMENTS OF OFFERORS \*\*REQUIRED INPUT WITH SUBMISSION\*\*

#### CERTIFICATION

The undersigned certifies that he/she has read, understands, and agrees to be bound by the terms and conditions of the Request for Proposal (**RFP#23015MS**). The undersigned further certifies that he/she is legally authorized by the Offeror to make the statements and representations on this form, and that said statements and representations are true and accurate to the best of his/her knowledge and belief. The undersigned understands and agrees that if the Offeror makes any knowingly false statements, or if there is a failure of the successful Offeror (i.e., contractor) to implement any of the stated agreements, intentions, objectives, goals, and commitments set forth herein without the prior approval of GHS, then the Offeror's act or omission shall constitute a material breach of the contract. The right to terminate shall be in addition to and not in lieu of any other rights and remedies GHS may have for defaults under the contract. Additionally, the Offeror may be prohibited from obtaining future contracts awarded by GHS. GHS reserves the right to terminate any contract where a material breach has occurred.

NAME:	
TITLE:	
COMPANY:	
ADDRESS:	
TELEPHONE:	
FACSIMILE:	
E-MAIL:	

(SIGNATURE)

(DATE)

# **APPENDIX B: COST PROPOSAL**

Offeror's Name: \_\_\_\_\_

Total contract value for ALL requirements, including \*G&A: \*\*

\*G&A: All general and administrative costs, profits, travel, per diem, and ALL costs associated with this contract.

\*\*This figure is the figure that will be used in the evaluation.

Where there is reference in the RFP to deliverables, submission requirements, or other response and contract performance discussions, said reference may not include all requirements in the RFP. It is incumbent upon the Offeror to read this entire RFP carefully and respond to and price all requirements and ensure "Total contract value for ALL Requirements" above includes all requirements.

(Print Name of Authorized Company Officer)

(Signature)

(Date Signed)

# APPENDIX C: SOLICITATION/CONTRACT FORM

# REQUEST FOR PROPOSAL NUMBER: RFP#23015MS

### **RFP DESCRIPTION: COURIER SERVICES**

PROPOSAL RESPONSES MUST BE SUBMITTED NO LATER THAN APRIL 5, 2024

This document contains 20 pages. Questions regarding RFP#23015MS should be emailed to Monica Sowell <u>Msowell@gmh.edu</u> and Matt Sedor <u>msedor@thinkbrg.com</u>

You are invited to submit your Proposal for the services listed within this RFP

#### \*NOTE: FAXED RESPONSES WILL NOT BE ACCEPTED.

Executive Director	1900	
Procurement & Strategic Sou		DATE:
PLEASE BE ADVISED:	Offerors must <b>complete and return all pages</b> required with Proposal submission. Failure to return these completed pages with responses may result in non-consideration of Proposal submission.	
Please acknowledge receipt of the date of each:	he following Addenda to t	he solicitation documents below by entering the number and
Addendum No.:	Date:	
Addendum No.:	Date:	
NAME OF RESPONDING FIR	M:	
NAME OF COMPANY OFFIC	ER:	company)
TITLE:		
DATE:		

(MANDATORY) SIGNATURE OF COMPANY OFFICER ABOVE (Certifying agreement with specifications, terms and conditions unless otherwise noted).

Signature

> ATTACHMENT A: SPECIFICATIONS (Excel Document)