

**October 14, 2022**

**GHS RESPONSE TO VENDOR QUESTIONS # 2: RFP#22008KW**

**The following contains GHS’ official response to previously asked question from vendor regarding the above solicitation:**

1. *Please provide the total annual compensation paid to, or received by, the current employee benefits broker or consultant for the calendar year 2021.*GHS will not release this information to any RFP respondent.
2. *Is your current advisor paid by insurance commission only, fee for service, or a combination of the two?*The current advisor is paid a combination of both commissions and an annual consulting fee.
3. *Who is your current advisor?*Arthur J. Gallagher Risk Management Services
4. *Are there any areas of broker/advisor service you would like to see improved or are you completely satisfied with your existing provider’s services?*Grady Health System (GHS) is seeking to enter into an agreement with a well-qualified employee benefits brokerage to assist with the development and administration of an innovative benefits offering to attract and retain high-quality talent. We seek creative, strategic approaches to accomplishing this objective. We seek a progressive partner in structuring and administering a wellness platform that features a holistic emphasis on employee physical, emotional, and financial well-being. We also seek robust employee communication tools and strategies to improve employee awareness and engagement in our benefits offering.
5. *What is the biggest challenge for Grady when it comes to overall benefits strategy?*Grady must differentiate the work experience compared to other healthcare entities.
6. *Please confirm if the services requested in this RFP include providing enrollment technology to support the benefit programs.* GHS employs PeopleSoft HRIS with online benefits enrollment capability.