July 28, 2023

GHS RESPONSE TO VENDOR QUESTIONS

Reusable Negative Pressure Wound Therapy Systems RFP#23005IM.

The following contains GHS' official response to previously asked question from vendors regarding the above solicitation:

1. **RFP Questions, Evaluation Process, Current Practice/Usage:**
    a. Who is on the RFP review committee? This is confidential information.
    b. What is the intended timeline and process for clinical evaluations? 3-month timeline
        i. How many sites, duration, specialties, etc. Wound care dept, ACS surgery, Burn Surgery, and Orthopedic surgical service lines.
        ii. Do you plan to go straight into conversion after the evaluation? What is your decision criteria for RFPs? The evaluation process and criterion are identified in the RFP document.
        iii. What is the expiration date of your current contract? September 30,2024
    c. For the RFP Submission, is there a specific type of "container" you require? Can it be delivered in a sealed envelope/folder? A folder or sealed envelope will suffice.

2. **General Inquiries: NPWT Pump Management, Discharge Options, Clinical Support and Payer-Mix**
    a. How does GHS currently manage their traditional NPWT pumps inside the hospital? *i.e. Does GHS materials management staff manage the cleaning, tracking and management, or does a distributor partner (ex: Agility) or existing vendor currently manage? If so, what is your current process? See attached workflow diagram.*
    b. Are there any existing challenges that GHS is experiencing with the current NPWT model and usage? Yes. Current Error messages due to malfunctioning with computer. Clinical support from current vendor and education.
    c. Are there any challenges with the current process of facilitating NPWT for patients transitioning from hospital to the outpatient setting? Yes. Delays with authorization with insured & uninsured patients
    d. Will discharges also be evaluated? Possibly the case management team will want to evaluate.
3. Could you possibly give me a definition of what is consider Level 1 Clinical Study? We have what is considered a health econ level 1 study (level 1 evidence but not registered with the FDA). Any clarification would be greatly appreciated. Level 1 clinical study: Systematic Review