

Grady – Scope and Instrument Repair – Questions/Answers

1. The RFP says that you service 3600 sets per year, what is your total number of serviceable trays in inventory?
2,271
2. What Inventory management system are you using? **Integra IMS**
3. Are you utilizing instrument level tracking? **No**
4. Do we need us to apply/ re-apply instrument level tracking codes? **No**
5. How many operating rooms does Grady have? **17**
6. What is your surgery case load per month/ annum?

SURGERY VOLUME													
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
2017	1,089	1,060	1,225	1,074	1,222	1,163	1,082	1,333	1,119	1,249	1,130	1,031	13,777
2018	1,100	1,027	1,130	1,225	1,256	1,252	1,211	1,329	1,175	1,339	1,182		13,226

7. What are your top 3 "hot button" surgical disciplines? **Orthopedics, Neurosurgery, Endoscopic Surgery**
8. What disciplines complains the most? **Orthopedics, Neurosurgery, Endoscopic Surgery**
9. What disciplines seem to need the most attention? **Endoscopic Surgery**
10. What are the top 3 surgical disciplines by volume? **Orthopedics, Burns, Ophthalmology**
11. Also to effectively include the scopes in the quote we would need a 24 month service history.
12. Can we get this history by serial #? **Unfortunately, the only way I can get this report is as a 600+ page PDF file that also includes the price we have paid. I cannot send that out.**
13. Can we get this by OEM vs 3rd party? **N/A**
14. May I receive a copy of each facilities repair history for Scope for 2018? Type of scope, Model number, frequency and type of repairs performed please. **Unfortunately, the only way I can get this report is as a large PDF file that also includes the price we paid. I cannot send that out.**
15. May I receive a list of contact names and numbers for the facilities this RFP impacts for future reference and potential future meetings? **Not at this time.**
16. I have registered with Vendormate for this RFP. Do I need to do anything different to express and submit my interest to Grady Healthcare in participating with this RFP? **Your response will sufficient to express your interest.**
17. Do you currently have an in-house lab? **No**
18. How many service days do you currently have for each facility? For each facility, is the current number of service days adequate? **2 per week**

On Tab D-Inventory, there is no inventory listed for Power Equipment, Please provide.

Set Id	Set Description	Service	Trays	Instruments Per Tray
BURN003	CORE - BURN TPS DRILL	BURN	1	8
NEU144	ELECTRIC MIDAS REX LEGEND DRILL	NEU	2	10
ENT024	ENT STYLUS ELECTRIC DRILL	ENT	4	3
ENT006	MED NEXT EAR DRILL	ENT	1	11
NEU084	MIDAS REX BONE MILL	NEU	1	1
NEU076	MIDAS REX LEGEND SYSTEM	NEU	7	7
NEU019	MIDAS REX MR7	NEU	6	10
PLAS006	MINI DRIVER/AIR DRILL	PLAS	1	14
NEU049	NEURO CUSA HANDPIECE 23KHZ	NEU	1	0
NEU048	NEURO CUSA HANDPIECE 36KHZ	NEU	2	0

ORT149	NEW STRYKER MINI DRIVER	ORT	10	16
BURN042	NEW ZIMMER DERMATOME # 10	BURN	0	7
BURN025	NEW ZIMMER DERMATOME 1	BURN	1	7
BURN026	NEW ZIMMER DERMATOME 2	BURN	1	7
BURN027	NEW ZIMMER DERMATOME 3	BURN	1	7
BURN028	NEW ZIMMER DERMATOME 4	BURN	1	7
BURN029	NEW ZIMMER DERMATOME 5	BURN	1	7
BURN030	NEW ZIMMER DERMATOME 6	BURN	1	7
BURN031	NEW ZIMMER DERMATOME 7	BURN	1	6
BURN032	NEW ZIMMER DERMATOME 8	BURN	1	7
BURN041	NEW ZIMMER DERMATOME 9	BURN	1	7
ORT205	ORTHO REM-B (TPS) DRILL SET	ORT	11	14
CT047	OSCILLATING SAW	CT	2	2
ENT056	SKEETER DRILL	ENT	1	1
GEN155	SONOPET HANDPIECE	GEN	2	3
ORT229	STRYKER BONE MILL	ORT	2	2
ORT150	STRYKER MAXI DRIVER	ORT	10	12
ORT030	STRYKER MINI DRIVER	ORT	11	15
ORT215	STRYKER NSE DRILL	ORT	12	17
ORT226	STRYKER RECIPROCATING SAW	ORT	4	3
NEU099	STRYKER SONOPET	NEU	2	2
ORT029	STRYKER SYSTEM 8 MAXI DRIVER	ORT	10	12
GEN025	STRYKER TRAUMA SAW	GEN	1	6
SYN028	SYN BATTERY POWERED DRIVER	SYN	1	0
SYN298	SYNTHES BATTERY DRIVER	SYN	0	2
SYN300	SYNTHES BATTERY DRIVER	SYN	1	2
SYN294	SYNTHES BATTERY POWERED DRIVER CMF	SYN	1	2
TRAU023	TRAUMA SARN'S STERNAL SAW	TRAU	2	4
TRAU035	TRAUMA STRYKER STERNAL SAW	TRAU	4	6
BURN004	ZIMMER DERMATOME	BURN	5	8