APPENDIX E:

SUPPLIER DIVERSITY

It is an overall objective of GHS to encourage involvement by Diverse Business Enterprises as contractors and suppliers in business activities generated by GHS, while assuring that such activities will be conducted in accordance with all applicable laws. It is the declared policy and intent of GHS to strive to maximize participation of Diverse Business Enterprises through all business contracting opportunities. GHS is committed to ensuring that Diverse Business Enterprises are given every opportunity to participate in contracting opportunities.

In adherence to GHS's commitment to Supplier Diversity, Solicitors of a GHS contract must clearly as defined by GHS herein, demonstrate good faith effort to achieve the Supplier Diversity goal set forth. By the documentation of Direct and/or Indirect Tier II goods and/or services to be purchased from Diverse Business Enterprises certified by one (1) or more of the third party certification agencies recognized by GHS. Such spend with Diverse Business Enterprises will be monitored. In connection with such monitoring, Contracted GHS Suppliers will be required to report Diverse Supplier Spend to GHS monthly in a manner in GHS's sole discretion. In addition, a copy of reported Diverse Supplier spend, must be attached with the submission of any invoices to GHS. Failure to demonstrate the defined Good Faith Effort to achieve GHS's Supplier Diversity goal, objectives, or to report in a manner prescribed by GHS, shall be a material breach of any controlling contract between GHS and Contractor or vendor.

GHS prohibits discrimination on the basis of race, color, gender, religion, national origin, or disability in connection with employment of any person, or the award of any contract. GHS will provide equal opportunities without regard to race, color, gender, religion, national origin, or disability, by requiring that any vendor doing business with GHS provide equal opportunity to persons and businesses employed by, or contracting with the supplier of products and services to GHS..

The Supplier Diversity Goal for this Solicitation is 30% of the contract value

GHS expects that the policies, programs and practices of its vendors/Contractors are carried out in an equitable fashion and that Certified Diverse Business Enterprises are afforded an equitable opportunity to share in contract/subcontract opportunities.

Vendors interested in doing business with GHS are required to sign the Certification below and complete the Supplier Diversity Section in its entirety and submit it with their bid response.

<u>Past Performance</u>: Offeror shall (1) summarize in writing its past performance for client healthcare institutions in actively fostering the participation of Diverse Business Enterprises utilized by the institution, (2) provide three (3) or more client references for this purpose for whom it has provided applicable service to within the past two (2) years, with the name, phone number and e-mail of a specific knowledgeable contact person for each such client reference.

<u>Present Commitment</u>: Offeror shall submit in writing its present commitment and business plan to facilitate and promote the participation of Diverse Suppliers by completion of the attached Diverse Supplier Subcontracting Plan (DSSP). Diverse Business Enterprises utilized as Tier II contractors and suppliers must be certified by one or more of the 3rd Party Certification Agencies recognized by GHS.

<u>Post-award performance</u>: The specific, measurable performance criteria included in the Proposal for present commitment to Diverse Suppliers shall, subject to negotiation and mutual consent, become part of the awarded contract as specific, measurable requirements of vendor performance for the duration of the contract. Such spend with Diverse Business Enterprises will be monitored. In connection with such monitoring Vendor will be required to report to GHS monthly, in a manner in GHS's sole discretion, all direct and/or indirect certified spend with Diverse Business Enterprises.

<u>Definition: Diverse Business Enterprise's</u>

(MBE) National Minority Supplier Development Council:

A minority-owned business is a for-profit enterprise, regardless of size, physically located in the United States or its trust territories, which is 51% owned, operated and controlled by minority group members, defined from the following:

Asian-Indian - A U.S. citizen whose origins are from India, Pakistan or Bangladesh.

Asian-Pacific - A U.S. citizen whose origins are from Japan, China, Indonesia, Malaysia, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Thailand, Samoa, Guam, the U.S. Trust Territories of the Pacific or the Northern Marianas.

African American - A U.S. citizen having origins in any of the Black racial groups of Africa.

Hispanic - A U.S. citizen of Hispanic heritage, from any of the Spanish-speaking areas of the following regions: Mexico, Central America, South America or the Caribbean Basin only.

Native American - A person who is an American Indian, Eskimo, Aleut or Native Hawaiian, and regarded as such by the community of which the person claims to be a part.

(WBE) Women's Business Enterprise National Council:

A Woman-Owned Business Enterprise is an independent business concern that is at least 51% owned and controlled by one or more women who are U.S. citizens or Legal Resident Aliens; whose business formation and principal place of business are in the US or its territories; and whose management and daily operation is controlled by one or more of the women owners.

(LGBTBE) National Gav and Lesbian Chamber of Commerce:

Includes businesses physically located in the United States or its trust territories that are at least 51 percent unconditionally owned and operated by at least one lesbian, gay, bisexual and/or transgender (LGBT) person or persons who are either U.S. citizens or lawful permanent residents. In addition, they must exercise independence from any non-LGBT business enterprise.

U.S. Small Business Administration:

(DBE) Small Disadvantaged Business - A small business that is at least 51 percent owned, operated and controlled by one or more individuals who are both socially and economically disadvantaged.

HUB Zone Business - A small business operating in a "Historically Underutilized Business Zone." HUB zones are defined a t http://map.sba.gov/hubzone/init.asp

Veteran Business Enterprise:

(VBE) Veteran-Owned Business - A small business that is at least 51% owned, operated and controlled by one or more veterans.

(DVBE) Service-Disabled Veteran-Owned Business - A small business that is at least 51% owned, operated and controlled by one or more veterans with a service-connected disability.

Supplier Diversity Program Required Forms

In order for the bid package to be considered complete Bidders must submit the following completed documents:

- o Business Identification and Nondiscrimination
- o Diverse Supplier Subcontracting Plan
- o Certification of Efforts
- o Statement of Intent
- o Supplier Diversity Certification

These documents are considered a part of and should be submitted with the Bid. Failure to provide the information on the part of the Bidder will result in the bid being determined non-responsive.

BUSINESS IDENTIFICATION AND NONDISCRIMINATION

(TO BE SUBMITTED WITH BID)

				Yes	No
Small Business as defined by the US. Small Business Administration (DBE, SBE, HubZone)					
Minority Business Enterprise	e (MBE)				
If yes, please indicate the percentage of minorities who own, control or operate your company:					
African American	%	Asian American	%		
Hispanic/Latino	%	Pacific Islander	%		
Native American	%	Other	%		
WOMAN-OWNED BUSINESS ENTERPRISE (WBE)					
DISABLED VERTERAN BUSINESS ENTERPRISE OR VETERAN BUSINESS ENTERPRISE (DVBE, VBE)					
IS YOUR COMPANY CERTIFIED AS ONE OF THE BUSINESS DESIGNATIONS ABOVE?					
If yes, please give the certifying agency and include a copy of your current certification with your bid					
response. The 3 rd party certifying agencies recognized and accepted by GHS are included.					
LOCAL SMALL BUSINESS					
If yes, please indicate in which county your company is located?					
DeKalbFultonBusiness location in both countiesOther					

PART II - NONDISCRIMINATION POLICIES AND PROCEDURES

	Yes	No
Are you an individual and do not employ anyone?		
If yes, you do not need to complete the remainder of the questions.		
Does your company have an Equal Employment Opportunity/Affirmative Action statement posted on		
company bulletin boards?		
Do you notify all recruitment sources in writing of your company's Equal Employment		
Opportunity/Affirmative Action employment policy?		
Do your company advertisements contain a written statement that you are an Equal Employment		
Opportunity/Affirmative Action employer?		
Do you belong to any unions?		
If yes, have you notified each union in writing of your commitments to non-discrimination?		
Does your company have a collective bargaining agreement with workers?		
If yes, do the collective bargaining agreements contain non-discrimination clauses and/or your Equal		
Employment Opportunity policy covering all workers?		
Does your company, at least annually, maintain a written record of and review the Equal Employment		
Opportunity policy and Affirmation Action obligations with all employees including those having any		
responsibility for employment decisions?		
Do you conduct, at least annually, an inventory and evaluation of minority and female personnel for		
promotional opportunities and encourage these employees to seek, train and prepare for such		
opportunities?		
Do you conduct, at least annually, a review, of all supervisors' adherence to and performance under		
the vendors, and Contractor's Equal Employment Opportunity policies and Affirmative Action		
obligations?		
Is there a person in your company who is responsible for Equal Employment Opportunity? If yes, please		
give name, phone and email address.		

Please explain any no answers, use additional paper as necessary:	
Authorized Representative Signature:	Date:

DIVERSE SUPPLIER SUBCONTRACTING PLAN (PROGRAM MANAGEMENT)

(TO BE SUBMITTED WITH BID)- SUPPLIER DIVERSITY

The following are questions concerning the efforts your company will make to ensure that Diverse Supplier's will have an equitable opportunity to compete for lower tier subcontracts associated with the Grady Health System agreement:

What product/service areas do you envision the inclusion of Diverse Suppliers and how is this determined?
How are Diverse Supplier capabilities determined by your company?
How will you ensure the maximum possible inclusion of Diverse Suppliers in all of your purchasing solicitations (i.e. Request for Proposals, Request for Information, and Request for Quotes, etc.)?
How will your company ensure that Diverse Suppliers are made aware of upcoming subcontracting opportunities and how will you prepare them to respond appropriately?
How will you monitor your company's Diverse Supplier subcontracting performance to this agreement and make any adjustment to achieve the subcontracting plan goals?
Will your Diverse Supplier subcontracting administrator:
Yes/No
Develop and maintain bidders' lists of Diverse Suppliers from all possible sources
Oversee the establishment and maintenance of your company's contract and subcontract award records associated with this Grady Health System agreement?
Conduct or arrange the training of your company's purchasing personnel on the Grady Health System agreement goals and processes to achieve this goal?
Review purchasing solicitation documents to remove statements, clauses, etc. which may tend to prohibit Diverse Supplier participation
Screen proposed purchasing solicitation documents for subcontracting opportunities and implement appropriate procurement policies and procedures to improve and increase opportunities to Diverse Suppliers
Introduce Diverse Suppliers to company purchasing personnel based on commodity or service in which these vendors may have a mutual or potential concern
Maintain records demonstrating that procedures have been adopted and implemented to comply with the reporting requirements and supplier diversity goals within the Grady Health System
Prepare and submit monthly, required Diverse Supplier reports to Grady Health System?

DESIGN, PRE-CONSTRUCTION and CONSTRUCTION SERVICES FOR THE ELECTRICAL SWITCHGEAR REPLACEMENT PROJECT DIVERSE SUPPLIER SUBCONTRACTING PLAN (DSSP) PG.2

Agreement Term:_

GHS Business Unit Contact Name:

(DIRECT SUPPLIER DIVERSITY REPORTING-TO BE SUBMITTED WITH BID)

In adherence to GHS's commitment to Supplier Diversity, GHS suppliers must clearly as defined herein demonstrate good faith effort, for Tier II direct goods and/or services to be purchased from Diverse Business Enterprises certified by one or more of the 3rd party certification agencies recognized by GHS. Such spend with Diverse Business Enterprises will be monitored. In connection with such monitoring Contracted GHS Suppliers will be required to report to GHS monthly, in a manner in GHS's sole discretion, all direct spend with Certified Diverse Business Enterprises. The Supplier Diversity Goal for this Solicitation is 30% of the total contract value.

Company Name:

GHS Business Unit:

	Phone Number:			Vendor Contact e-mail:				
	Description of g	oods/services	provided und	nder this primary agreement (include name of project if applicable):				
	Who will be resp period of this co		ordinating yo	our company's	s Diverse Supplier	subcontracting activi	ties during the	
	Name/Title: Address:				Pr	ompany:		
	Fax: State the total d					Mail Address:is GHS agreement:		
		<u>t Tier 2 </u> Subco	ntractors a			ers you have identifiect and the projecte		
Vendor Name	Address	Contact	Phone	E-Mail	Certification Type	Business Classification (Product/Service)	Direct Projected Spend in Dollars	Direct Projected Spend by Percentage
	Submitted by:							
	Authorized Repr	resentative Sigi	nature		 Title			
	Date							

CERTIFICATION OF EFFORTS

(TO BE SUBMITTED WITH BID) - SUPPLIER DIVERSITY

Vendor:		
Solicitation Name:	Solicitation Number:	

l ce	I certify that the following efforts were made to achieve Certified Diverse Supplier participation.				
Ice	a) b) c) d) f)	Provided written notice work of the contract of Direct mailing, electron Provided interested of requirements and specification Yes Allowed certified diversolicitation related iteYes No Acted in good faith we diverse business enterinvestigation of their of Did not impose unreasubcontracting opportunity.	ces to certified diverse businer to provide the service onic mailing, facsimile or telescertified diverse business enecifications of the contract i No erse business enterprises thems at no charge, and allowed with interested certified diverse prises as unqualified or un capabilities Yes No alistic conditions of performat tunities Yes No eted the referenced certified diverse.	ness enterprises who have to Yes No phone requests Yes terprises with adequate inform a timely manner to assist the opportunity to review spectaged sufficient time for review see business enterprises, and acceptable without sound re	he capability to perform the No mation about plans, hem in responding to a cifications and all other prior to the bid deadline d did not reject certified asons based on a thorough iness enterprises seeking
		ame and Address f certified diverse business enterprises	Type of work and Contract Items, Supplies or Services to be Performed	Response	Reason for Not Accepting Bid
		10	f additional appear in require	d this form may be duplicate	d)
(If additional space is required this form may be duplicated) If applicable, please complete the following: I hereby certify that certified diverse business enterprises were "Unavailable" or "Unqualified" to submit bids to provide goods and services for this Solicitation response. I further certify that efforts have been made to establish "Joint Ventures", and said entities were also unavailable at this time. Reasons for the "Unavailability" or being determined "Unqualified":					
Re	asor	is for the "Unavaliabili	ty or being determined "Und	qualified;	
Su	bmitt	ed by:			
Au	thoriz	zed Representative Sig	nature	Title	
 Da	te				

STATEMENT OF INTENT

TO BE COMPLETED BY ALL KNOWN JOINT VENTURE PARTNERS/ SUBCONTRACTORS/CONSULTANTS (TO BE SUBMITTED WITH BID)- SUPPLIER DIVERSITY

Vendor:			
Solicitation Name:	Solicitation Number:		
	agrees to enter into a contractual agreement		
with Prime Supplier	, who will provide the following goods/services		
Joint Venture Partner/Subcontractor/Cons			
in connection with the above referenced Solicitation	as a certified diverse business enterprise:		
for an estimated amount of \$value.	or% of the total contract		
Prime Supplier	Joint Venture Partner /Subcontractor/Consultant		
Intend to work together in accordance with this Co and execution of a contract with Grady Health Syste	ontract Compliance Section of the bid, contingent upon award em with to the aforementioned Prime Supplier.		
I hereby certify that this statement is true and corre	ect:		
Prime Supplier Signature:	Joint Venture/Subcontractor/Consultant Signature:		
Print Name:	Print Name, Title and Date:		
Title:	Address:		
Date:	Phone		

		Fax:
SUPPLIER DIVERSITY CERT	TFICATION:	
knowledge and belief, and facts, I am subject to disq held liable for breach of co	d are made in good faith ualification and debarm ontract and subject to the	oplier Diversity Section are complete and true to the best of my n. I understand that if I knowingly make any misstatements of ent from participation in future GHS contracting opportunities, a enforcement of any remedies available under the contract or less shall be made to this section without the written consent of
Authorized Representative	Signature	
Title	Date	